

Innovating in Healthcare Technology for Nearly Two Decades

Derive Healthcare (derivehealthcare.com), Derive Technologies' New York-based, nationwide and global healthcare technology practice, has served, for nearly 20 years – and continues to serve – some of the world's most prestigious private and public hospital systems, educational institutions, research, clinical and elder care facilities, and leading private practices.

Experience In Supporting Physician, Nursing, Pharmacy + Clinical Engineering Leadership

Derive has deep experience in designing and implementing complete healthcare technology solutions surrounding:

- Clinical workflow optimization
- Mobile (wireless) point-of-care
- Wireless security
- Secure application delivery over all approved devices in any working paradigms
- Core IT infrastructure and data centers, and cloud computing and hybrid cloud transformation
- Technology procurement and managed lifecycle support for point of care workstations and standard computing technology

Derive helps medical, nursing, pharmacy, and clinical engineering leadership to achieve improved quality of care, patient experiences, and workforce productivity and satisfaction. Derive has achieved these outcomes for our healthcare clients with an ongoing focus on cost reduction for technologies and related services.

Our Solutions

CONSULTING SERVICES

Derive's consulting services have been developed over the course of nearly two decades, directly in collaboration with globally-recognized healthcare providers, healthcare technology manufacturers (and Fortune 500 IT distributors), and medical, nursing, administrative, ergonomic, and environmental regulatory compliance and standards organizations. Our solutions comprise:

- Accurate and honest technology analyses and assessments
- Compliance-ready solutions that reflect an inside understanding of regulatory control and administration
- Modernization to eliminate excess infrastructure, secure expensive assets and optimize existing platforms
- Service for and security of end-user devices that dramatically reduces TCO
- Competitive technology financing options

CLINICAL POINT-OF-CARE SOLUTIONS

Derive provides technology solutions with strategic alliance partners that improve services directly at the point-of-care. Our offerings surround products such as mobile clinical workstations, medication delivery, wall arm systems, displays and much more.



WORKFLOW TRANSFORMATION

Derive helps healthcare providers evaluate current workflows, analyze how a provider gets work done, and collaborates with all providers to create enhanced workflow patterns that improve efficiency and healthcare quality.

MEDICATION MANAGEMENT

Derive collaborates with our strategic partners to offer products that span the medication delivery spectrum to needs for the patient bedside, the OR, nursing units, and more. These solutions secure the medication and pharmacy process and empower doctors, nurses and administrators.

INFECTION CONTROL / MEDICAL GRADE

Derive provides a suite of technology solutions with our strategic partners that improve the cleanliness and hygiene of healthcare provider environments, dramatically reducing risk of infection. This spans a spectrum from antimicrobial keyboards and touch systems to waterproof electronics and more.

TELEMEDICINE

Derive offers a range of clinical solutions to accommodate the new challenges of Telemedicine care delivery. Whether you are looking to deploy Telemedicine for the first time, or are expanding your capabilities, Derive, and our strategic Telemedicine and Telehealth solution partners, have an offering to fit your needs.

HEALTHCARE TECHNOLOGY INFRASTRUCTURE

Derive's technology infrastructure expertise spans all of modern business needs surrounding computing systems - in and out of the data center - that power healthcare organizations.

SERVICE PLANS / LIFECYCLE SUPPORT

Derive helps healthcare providers to select and procure, and offers complete support services for, all healthcare systems, including mobile point-of-care technologies. We provide end-to-end deployment services, and a unique lifecycle service program, for mobile medical workstations that reduces their cost, enhances their environmental footprint, and improves clinical outcomes.

Derive's state-of-the-art Configuration, Staging and Proof-of-Concept Center - uniquely positioned in the heart of New York City's Wall Street district - supports efficient IT product pre-configuration, testing, and shipping (anywhere in North America and across the globe), as well as comprehensive, managed, healthcare technology support services.

HEALTHCARE PROCUREMENT

Derive participates in, and has been accepted for, a wide variety of contract vehicles designed to streamline procurement and lower prices through volume discounts. Visit <http://www.derivehealthcare.com/about/gpos-contract-vehicles> to learn more about our addition to major GPOs and other contracts, including:

- NJHA - New Jersey Hospital Association
- Intalere (formerly Amerinet)
- New York State Office of General Services (NYS OGS)
- United States GSA contracts
- And many more

In addition, Derive is nationally and locally certified as a Minority-Owned Business Enterprise (MBE), reflecting our deep commitment to supplier diversity. Derive is particularly appreciative of having achieved this important distinction, and leverages our certifications to further enable cost savings for products and services for healthcare clients, among many other MBE-related examples of our business and community engagement and outreach.

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