



March 27<sup>th</sup>, 2015

Derive Technologies  
110 William Street  
New York, NY 10038

Mr. William Rockford:

I am writing you today to extend my sincere appreciation regarding the recent partnership between Derive Technologies and AdvantageCare Physicians.

As you are aware, there was much at stake during this project as ACP was transitioning to a new EMR platform.

A brief summary of complexity:

- The carefully phased installation and project management of 945 Human Scale V6 Track systems across 40 Medical office Locations.
- Clean cable and PC management for 945 exam rooms over a 90 day period in three phases.
- In total, 1000 exam rooms were painted, outfitted with data, electrical, and track installations in tandem with your team's onsite technology installations.

Additionally, I would like to highlight that during a recent walkthrough, our partners at PWC were extremely impressed with the cleanliness of the cable management along with overall installation that was provided by the Derive team.

In summary, I cannot simply express in words my satisfaction to your staffs overall responsiveness to both the internal challenges and constant shifting of timelines to meet ever-changing validation dates, etc.

Should you have any additional questions, please feel free to contact me for directly.

Sincerely,

Peter Pollani, FMP  
Director of Facilities Management  
(Cell)- 516-732-8977

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**AdvantageCare Physicians**  
441 Ninth Ave., New York, NY 10041

