22844 Attachment 8 Reseller Directory Audio Visual Equipment and Accessories

Contractor Name: Panasonic System Communications Company of North America

Reseller Information			
Reseller			
Company Name:	Derive Technologies		
Address:	110 William Street		
	New York, NY 10038		
Federal ID #:	52-2295534		
NYS Vendor ID #:	1000009467		
Contract Person:	Madhu Royal		
Title:	Vice President of Sales		
Telephone Number:	(212) 363-1111		
E-mail:	mroyal@derivetech.com		
MWBE Certification:	□ Women owned		
SBE:	NYS Small Business Enterprise (self-identified)		
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment		
	Take Orders Ship Dhect Keceive Fayment		
Qualifying Criteria Applicable to this Reseller:			
	D		
	Reseller		
Company Name:	Adwar Video (Video Hi -Tech Corporation)		
Address:	125 Gazza Boulevard		
	Farmingdale, NY 11735		
Federal ID #:	11-2765013		
NYS Vendor ID #:	1000005772		
Contract Person:	Michael Adwar		
Title:	President		
Telephone Number:	(631) 777-7070		
Fax Number:	(631) 777-7011		
E-mail:	mike@adwarvideo.com		
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both		
SBE:	NYS Small Business Enterprise (self-identified)		
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment		
Qualifying Criteria Applicable to this Reseller:			
	Reseller		
Company Name:	Audio-Video Corporation		
Address:	213 Broadway		
	Albany, NY 12204		
Federal ID #:	14-1426006		
NYS Vendor ID #:	1000001596		
Contract Person:	Scott VanRoy		
Title:	Director of Business Development		
Telephone Number:	(518) 449-7213		
Fax Number:			
E-mail:	vanroy@audiovideocorp.com		
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both		
SBE:	NYS Small Business Enterprise (self-identified)		
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment		
Qualifying Criteria Applicable to this Reseller:	Qualifying Criteria Resident in NYS, Independently owned and		
•	operated, Not dominant in field, Less than 100 employees		

Reseller		
Company Name:	CDW Government, LLC	
Address:	230 N. Milwaukee Ave.	
	Vernon Hills, IL 60061	
Federal ID #:	354230110	
NYS Vendor ID #:	1000009217	
Contract Person:	Yolanda Blomquist	
Title:	Deputy Program Manager	
Telephone Number:	(312) 705-1880	
Fax Number:		
E-mail:	yaguilar@cdw.com	
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both	
SBE:	NYS Small Business Enterprise (self-identified)	
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment	
Qualifying Criteria Applicable to		
this Reseller:		
Reseller		
Company Name:	Troxell Communications, Inc.	
Address:	4675 E. Cotton Ctr. Blvd. Ste. 155	
	Phoenix, Az. 85040	
Federal ID#:	86-0716114	
NYS Vendor ID #:	1000009741	
Contract Person:	Joel Ryan	
Title:	Account Executive	
Telephone Number:	(800) 352-7912	
Fax Number:		
E-mail:	joel.ryan@trox.com	
MWBE Certification:	Women owned Minority owned Both	
SBE:	NYS Small Business Enterprise (self-identified)	
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment	
Qualifying Criteria Applicable to		
this Reseller:		
Reseller		
Company Name:	The Presentation Source	
Address:	1 Fishers Road	
	Pittsford, Ny 14603	
Federal ID#:	16-1515532	
NYS Vendor ID #:	100029378	
Contract Person:	Laura Widmaier	
Title:	President	
Telephone Number:	(585) 381-3070	
Fax Number:		
E-mail:	lwidmaier@presentationsource.com	
MWBE Certification:		
SBE:	NYS Small Business Enterprise (self-identified)	
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment	
Qualifying Criteria Applicable to		
this Reseller:		

Reseller		
Company Name:	Synergy Global Solutions	
Address:	600 Fishers Station Drive	
	Victor, NY 14564	
Federal ID#:	16-0985336	
NYS Vendor ID #:	1000015161	
Contract Person:	Jim Kelley	
Title:	Purchasing Manager	
Telephone Number:	(585)-758-7412	
Fax Number:		
E-mail:	jkelley@synergygs.com	
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both	
SBE:	NYS Small Business Enterprise (self-identified)	
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment	
Qualifying Criteria Applicable to		
this Reseller:		
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Reseller		
Company Name:	Adorama Inc	
Address:	42 West 18th St	
	New York NY 10011	
Federal ID#:	13-2918676	
NYS Vendor ID #:	1000012821	
Contract Person:	Alba Castillo	
Title:	Bid Manager	
Telephone Number:	(212) 741-0401 x 2119	
Fax Number:	(646) 758-8558	
E-mail:	albac@adorama.com	
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both	
SBE:	NYS Small Business Enterprise (self-identified)	
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment	
Qualifying Criteria Applicable to		
this Reseller:		
Reseller		
Company Name:	B&H Foto and Electronics Corp. d/b/a/ B&H Photo, Video and Pro Audio	
Address:	420 9th Ave.	
	New York, NY 10001	
Federal ID#:	13-276-8071	
NYS Vendor ID #:	1000006215	
Contract Person:	Rebecca Buchman	
Title:	NY Inside Sales Team Lead	
Telephone Number:	(212) 239-7503	
Fax Number:	(212) 239-7509	
E-mail:	NY@bhphoto.com	
MWBE Certification:	Women owned Minority owned Both	
SBE:	NYS Small Business Enterprise (self-identified)	
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment	
Qualifying Criteria Applicable to		
this Reseller		

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Reseller		
Company Name:	Mason Technologies Incorporated	
Address:	517 Commack Road	
7.1.170#	Deer Park NY 11729	
Federal ID #:	38-3665918	
NYS Vendor ID #:	1000044821	
Contract Person:	Lisa Scavone	
Title:	Contract Manager	
Telephone Number:	(631) 234-6565	
Fax Number:	(631) 234-2111	
E-mail:	lscavone@mason247.com	
MWBE Certification:	Women owned Minority owned Both	
SBE:	NYS Small Business Enterprise (self-identified)	
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment	
Qualifying Criteria Applicable to		
this Reseller:		
	TD 11	
	Reseller	
Company Name:	Presentation Products Inc	
Address:	632 West 28 th Street	
	NY NY 10001	
Federal ID#:	22-3348910	
NYS Vendor ID #:	1000017114	
Contract Person:	Bhanu Singh	
Title:	Sales Manager	
Telephone Number:	(212) 584-4749	
Fax Number:	(212) 736-6353	
E-mail:	BSing@presentationproducts.com	
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both	
SBE:	NYS Small Business Enterprise (self-identified)	
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment	
Qualifying Criteria Applicable to		
this Reseller:		
	Reseller	
Company Name:	Advanced Presentation Systems, Inc. DBA CCS Presentations System	
Address:	132 Northeastern Blvd.	
	Nashua, NH 03062	
Federal ID #:	04-3428899	
NYS Vendor ID #:	1100033130	
Contract Person:	Cheryl Gamst	
Title:	President	
Telephone Number:	(978)256-2001	
Fax Number:		
E-mail:	cheryl@ccsprojects.com	
MWBE Certification:		
SBE:	NYS Small Business Enterprise (self-identified)	
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment	
Qualifying Criteria Applicable to	Sub-Continent Asian Indian	
this Recellers		